

# THE ACE HOME CARE FRANCHISE ADVANTAGE:

Transforming Lives Through Innovation in Home Care



### Who is Ace Home Care?

With 24 years of providing professional senior and home care services, Ace Home Care has built a legacy of improving clients' quality of life through personalized, compassionate care and a steadfast commitment to delivering exceptional service to our community, providing support in all aspects of activities of daily living.



### **SERVICES**



### **CAREGIVING SERVICES**

Professional support for daily living needs while fostering client independence.



TELEPHONE REASSURANCE

Regular check-ins to ensure client well-being.



### TRAVELING COMPANION

Safe, door-to-door assistance for your loved one's transportation needs locally or within the United States.



**RESPITE CARE** 

Temporary relief for primary or family caregivers.

# COMPREHENSIVE SERVICES



**ON DEMAND CARE** 

Dedicated caregivers provide personalized assistance that supports independence and ensures peace of mind for families.



**LIVE IN SUPPORT** 

Live-in caregivers provide 24/7 support and comfort in your home. Ensuring continuity of care.



#### **HOURLY CARE**

Hourly care provides customized support when you need it.

## WHY ACE HOME CARE FRANCHISE





**CUTTING-EDGE TECHNOLOGY PLATFORM** 



**TRAINING FOCUS** 



**CLIENT CENTER APPROACH CARE PLAN** 



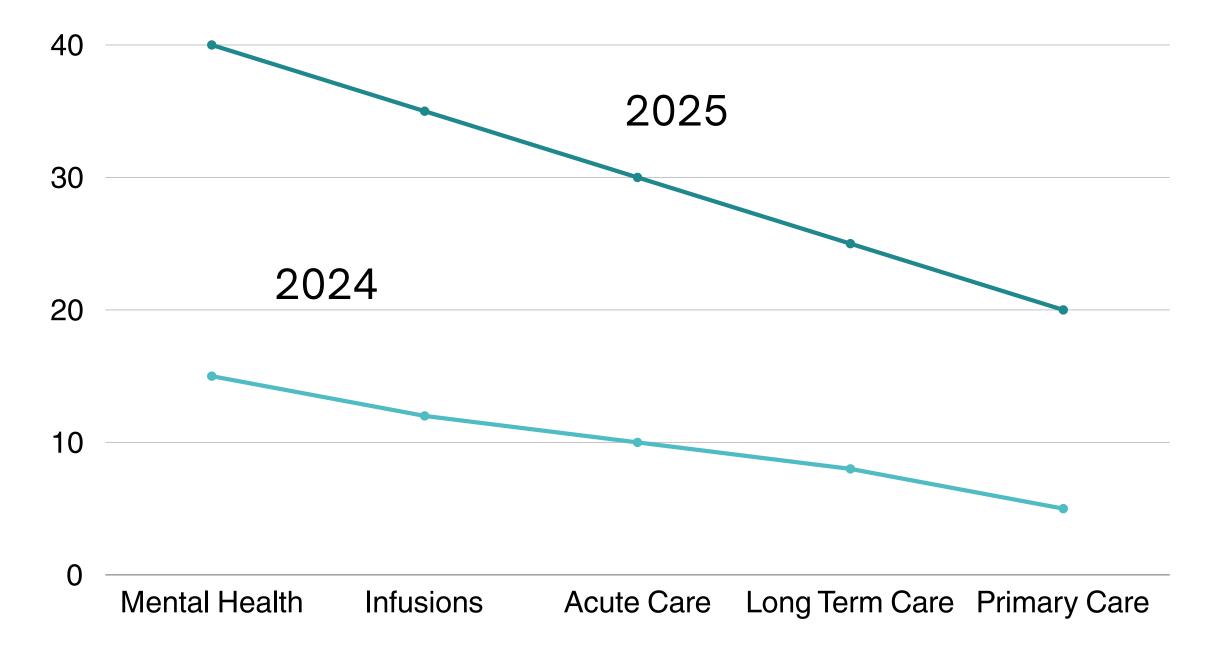
### **COMPREHENSIVE CARE SOLUTIONS**

- ✓ Caregiving services
- Traveling Companion
- Telephone reassurance

Respite Care

# CURRENT MARKET OPPORTUNITY

- Up to \$265 billion worth of care services could shift to home care by 2025 (25% of total Medicare care costs) with a CAGR of 7.5% (2024-2030)
- By 2030, 1 in 6 people in the world will be aged 60 years or over



This chart visualizes the current vs potential market share shift to home care by 2025 across different service categories, based on the McKinsey data.

Source: McKinsey & Company (2025). "The Future of Care at Home"

Source: World Health Organization https://www.who.int/news-room/fact-sheets/detail/ageing-and-health



# WHY INVEST IN THE HOME CARE INDUSTRY?



\$400B INDUSTRY SIZE



**10KDAILY RETIREES** 



70% PREFER HOME CARE: AGING AT HOME

# COMPETITOR LANDSCAPE



Feature	Ace Home Care Franchise	Comfort Keepers	Senior Care Midwest	Visiting Angels  In-Home Care Services		
Offerings	Comprehensive In Home Care	In-Home Care Services	In-Home Care Services			
Tech-Enabled Care		×	8	×		
Special Needs Care	•	<b>Ø</b>	•	<b>©</b>		
Revenue Models	Subscription Fees + 10%	15% from Clients	Hourly Billing from Clients	15% from Clients		
Mobile App for Caregivers		×	8	8		
Comprehensive in- home services		×	×	×		



# Here's Your \$29,500 Business Solution

01 02 03 04 Free access Franchise Standard Specified to mobile Disclosure Business Operating platform **Procedures** Plan Document 07 05 06 08 First month of virtual Initial design assistant and Manual Initial set up (optional, VA development of online forms and exclusive for bookkeeping of website handbooks franchisee) 10 11 12 09 3-Day interactive live Training 16 hours of Continuous (8 hours per onsite marketing License and

support

tax set up

training

day)

# Financial Projection

		Year 1		Year 2		Year 3		Year 4		Year 5
Item Description	4									
A. INCOME	_									
A1. Physical Location										
Number of New Clients		12		18		24		24		20
Total Number of Clients		72		252		504		792		1,076
No of clients for Live-in Services		17		89		171		283		360
No of clients Hourly Services		55		159		333		509		684
Average Rate for Live-in Services		360	\$	360	\$	360		360		360
Average Rate for Hourly Services		35	\$	35	\$	35		30		30
Average No. of Days for Live-in Services per Month		330		360		360		360		360
Average No. of Hours for Hourly Services per Month		1,760		1,920		1,920		1,920		1,920
Average Total Payment for Live-in Services		183,600	\$	961,200	\$	1,846,800		3,056,400		3,888,000
Average Total Payment for Hourly Services		308,000	\$	890,400		1,864,800		2,850,400		3,830,400
Yearly Revenue		491,600	_	1,851,600	_	3,711,600		5,906,800		7,718,400
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A2 Divital Diatforms via Complian at industry			ı		ı					
A2. Digital Platform via CareDirectLink.com		4.4		40		40		40		4.0
Number of New Caregivers		11		12		12		12		12
Total Number of Caregivers		55	-	198	_	342		486		630
Caregiver Subscription Fee (\$9.99/month per Caregiver)		549	\$	1,978	\$	3,417		4,855		6,294
Number of New Clients		11		12	_	15		114		258
Total Number of Clients		66	├	210	_	358		1,054		3,358
10% from client's payment per month	\$	95,700	\$	304,500	\$	519,100		1,528,300		4,869,100
Yearly Revenue	\$	96,249	\$	306,478	\$	522,517		1,533,155		4,875,394
A3. Telephone Reassurance Services										
Number of New Participants		200		200	\$	100		78		222
Total Number of Participants		1,800	-	4,200	+-	6,000		6,364	-	8,236
Partcipants Subscription Fee (\$15/month per Participant)		27,000	\$	63,000	\$	90,000		95,460		123,540
Yearly Revenue	\$ <b>\$</b>	27,000	\$	63,000	<del>-</del>	90,000		95,460		123,540
Tearry Nevertue	Ψ	21,000	ĮΨ	03,000	Ψ	30,000		33,400		125,540
B. EXPENSES										
B1. Operating Expenses - Physical Location	Φ.	10 500	6		6		•		Φ.	
Franchise Fee (one-time payment)	\$	19,500	\$	2 000	\$	2.000	\$	2.000	\$	2.000
Advertising & Marketing	\$	2,880	\$	2,880	\$	2,880	\$	2,880	\$	2,880
Telephone	\$	1,020	\$	1,020	\$	1,020	\$	1,020	\$	1,020
Fax Services	\$	120	\$	120	\$	120	\$	120	\$	120
Insurance	\$	1,800	\$	1,800	\$	1,800	\$	1,800	\$	1,800
Other operational expenses	\$	18,178	\$	18,228	\$	18,228	\$	18,228	\$	18,228
B2. Personnel Salary and Taxes- Physical Location										
Payroll for Employees, Contractors, and Benefits	\$	219,954	\$	665,840	\$	1,157,840	\$	1,829,840	\$	1,883,840
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B3. Operating Expenses - Digital Platform via										
CareDirectLink.com										
Mobile Platform Management	\$	11,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000
B4. Telephone Reassurance Services										
Telecommunication and Software Subscription Fee										
(\$9.95/month per Participant)	\$	17,910	\$	41,790	\$	59,700	\$	63,322	\$	81,948
	<u> </u>	,010		. 1,700	-	23,, 00		55,522	Ţ	31,010
Takal Vanda Gard	•	004.400		745 770		4.054.400		4.000.040		0.440.400
Total Yearly Costs	\$	294,462	\$	745,778	\$	1,254,188	\$	1,929,810	\$	2,410,436
C. Net Revenue	\$	320,388	\$	1,475,300	\$	3,069,928	\$	5,605,605	\$	10,306,897

## This is the financial projection of your business for the first 5 years of you<mark>r ho</mark>mecare business.

The Ace Homecare Franchise projects significant growth, with income increasing from \$614,849 to \$12.7M over 5 years through Lifestyle Home Support Services, Digital Platform via CareDirectLink.com, and Telephone Reassurance Services. Operating costs include personnel, contractors, digital platform operations, mobile management, and telecommunication subscriptions, resulting in net revenue growth from \$320,388 to \$10.3M. Also note that operating costs also include office lease, utilities, and other expenses.



Become an Ace Home Care franchisee and make a difference in seniors' lives by providing exceptional, non-medical home care services. Our comprehensive support empowers you to deliver personalized care, and innovative wellness programs, enabling seniors to age gracefully in the comfort of home.



20 Years in the business

**Business Grow** 



**Huge Demand** 



\$400B



**Email us For** More Info info@acehomecarefranchise.com



**Unmatched Training & Support** 









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**JOIN US NOW** 



#### START YOUR JOURNEY TO SUCCESS AT AN UNBEATABLE PRICE!



### SPECIAL OFFER

Exclusive Offer for the **First 50** Franchisees

\$19,500

Regular Price \$29,500

### 

# SPECIAL OFFER

After the first 50, the price returns to ₱29,500. Don't miss this chance! COUPON





### ARE YOU A CAREGIVER WITH AT LEAST 2 YEARS OF EXPERIENCE?

We've got an even better deal to help you build your business

**DOWNPAYMENT** 

\$5,000

### INCAMENTAL III

## SPECIAL OFFER

Flexible Payment
Plan: ₱15,000
payable at ₱1,250
per month for 12
months.

COUPON



#### Non-Registration States Welcome!

You can now open a business in any of our available states. Join us to turn your dreams into reality.

• We're Now Available in the Following States:

- 1. Illinois
- 2. Alabama
- Alaska
- 4. Arizona
- 5. Arkansas
- 6. Colorado
- 7. Delaware
- 8. District of Columbia
- 9. Idaho
- 10. lowa

- 11. Kansas
- 12. Massachusetts
- 13. Mississippi
- 14.Missouri
- 15.Montana
- 16. Nevada
- 17. New Hampshire
- 18. New Jersey
- 19. New Mexico
- 20. Ohio

21. Oklahoma

- 22. Oregon
- 23. Pennsylvania
- 24. Tennessee
- 25. Vermont
- 26. West Virginia

27. Wyoming



### **Nelia Ladlad**

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# Join the CARE Revolution Today



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